

## Corporate Finance and Strategic Advisory

We work closely with our clients at each development stage of their business in mergers & acquisitions, disposals, valuation, strategic and financial advisory

As a trusted advisor, we build long-lasting relationships with our clients and advise them in their M&A activities on a daily basis

1

### Sector expertise

- Energy & Infrastructure
- Financial Institutions
- Telecom & Media
- Consumer, retail & food

2

### Deal execution excellence

- Strong technical know-how
- Entrepreneurial mindset
- No compromise on quality standards irrespective of deal size

3

### Independent advisor

- Long-term relationships
- Ethics & integrity

4

### Client base

- Large corporations
- Family-owned businesses
- Public sector
- Private equity funds

5

### International M&A network

- Access to key markets worldwide through Socius Global network
- 12 M&A advisory teams around the world

## Our Services, all centered around Mergers & Acquisitions

Pre-transaction services

Mergers & Acquisitions

Post-merger integration

Strategic advisory

Industry benchmarking analysis

























Business plan & valuation analysis

Financing & funding strategy

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### Selected credentials over the past 2 years

<p>Advisor to Elia</p>  <p>Post-merger integration - 50Hertz</p>  <p>Ongoing</p>	<p>M&amp;A advisor to D'Ieteren</p>  <p>M&amp;A and Corporate Finance Advisory</p>  <p>Ongoing</p>	<p>M&amp;A advisor to Nethys</p>  <p>Acquisition of Belfius' stake in NEB Participations</p>  <p>2018</p>	<p>Capital Increase advisory</p>  <p>Capital Increase of €435m</p>  <p>2019</p>	<p>Advisor to the Board of Directors of Food Impact</p>  <p>Financial Advisory</p>  <p>2016 - Ongoing</p>	<p>Advisor to Assar Architects</p>  <p>Corporate Finance Advisory</p>  <p>2019</p>
<p>M&amp;A advisor to Partena (CAREvolution)</p>  <p>Buy-side M&amp;A advisory</p>  <p>2016 - Ongoing</p>	<p>M&amp;A advisor to Fluxys</p>  <p>Acquisition of 51% in Rostock LNG Terminal</p>  <p>2018</p>	<p>M&amp;A advisor to Elia</p>  <p>Acquisition of 20% stake in 50Hertz (€976.5m) from IFM</p>  <p>2018</p>	<p>M&amp;A advisor to Nethys</p>  <p>Sale of 3.48% in Publi-T and 4.06% in Publigaz to Socofe</p>  <p>2018</p>	<p>Advisor to Ores</p>  <p>Corporate Finance and Regulatory Advisory</p>  <p>2018</p>	<p>M&amp;A advisor to Fluxys</p>  <p>Acquisition of c.36% in Dunkerque LNG</p>  <p>2018</p>

We have successfully executed more than 20 M&A transactions over the last 2 years for both large corporations and family-owned businesses

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A multi-disciplinary team with expertise in M&A execution and strategic advisory



**Simon de Patoul**



- Experience at Degroof-Petercam, Bain & Company and Distrigas (Engie)
- Privileged sectors: Energy & Infrastructure, healthcare, industrials, food, start-ups, public sector
- Studied at ICHEC Management School and Saint-Louis University



**Brice Yernaux**



- Experience at Degroof-Petercam
- Privileged sectors: Energy & Infrastructure, TMT, healthcare, food, consumer goods
- Studied at Solvay Brussels School



**Vincent Kolp**



- Experience at Rothschild, Degroof-Petercam and Vendis Capital
- Privileged sectors: Banking & Insurance, Energy & Infrastructure, public sector
- Studied at Solvay Brussels School and Université Catholique de Louvain



**Florie Brisbois**



- Experience at Roland Berger and Aliaxis
- Privileged sectors: Banking & Stock Exchange, Energy & Infrastructure, industrials
- Studied at Solvay Brussels School



**Mathijs Blomme**



- Experience at Rothschild and ABN AMRO
- Privileged sectors: Energy & Infrastructure, pharmaceuticals, TMT
- Studied at University of Ghent and Vlerick Business School



**Guillaume Carton de Tournai**



- Privileged sectors: Energy & Infrastructure, TMT
- Studied at Solvay Brussels School



**Grégoire Registerer**



- Experience at Degroof Petercam
- Privileged sectors: Energy & Infrastructure, healthcare, consumer goods, private equity
- Studied at Louvain School of Management



**Lavinia Soubry**

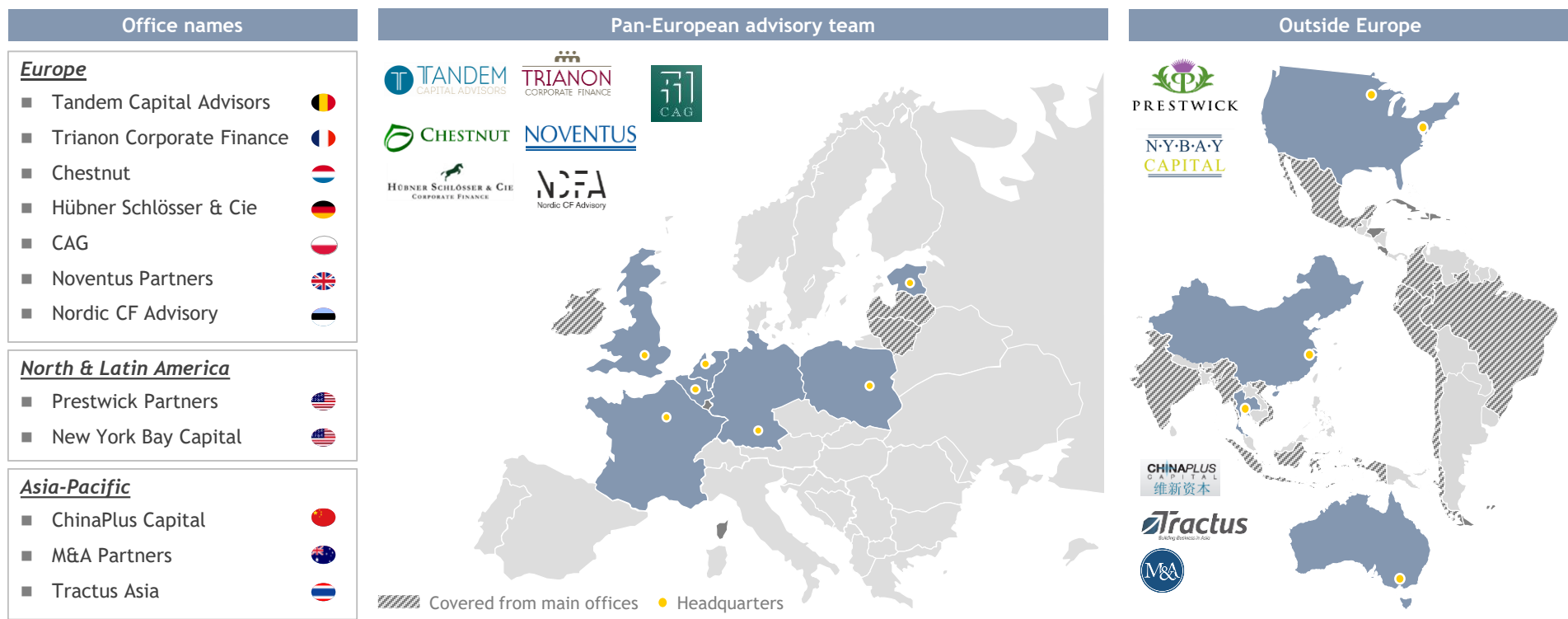


- Experience at McKinsey & Company
- Applied Economics (KU Leuven)
- Master Financial Management (Vlerick Business School)

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Tandem Capital Advisors is a member of Socius Global, an international M&A partnership



- Socius Global is a global network of independent mid-market M&A advisory teams with offices in Brussels, Amsterdam, Paris, Munich, Warsaw, London, New York, Minneapolis, Shanghai, Melbourne, Bangkok and also covering part of South Asia and South America
- Each local firm has an excellent local franchise with a longstanding track record in M&A
- As a member of Socius Global, Tandem Capital Advisors has access to a large base of buyers and sellers in key markets throughout Europe, Asia and America